

New Business Development

Industry-leading service provider seeks a new business development professional for its Huntington Beach, CA, office. This position will sell a comprehensive suite of corporate relocation services to high-end corporate decision makers in the multi-state west coast territory (Southern CA, NM, AZ). The successful candidate will have legacy accounts and self-generated accounts, with a strong emphasis on new business development. 30% travel required, including overnight stays. Successful incumbent will have a minimum of three to five years' high-level B2B sales experience in a very professional selling environment. Experience in the corporate relocation industry preferred. Bachelor's degree preferred. Position pays a base compensation plus commission, bonus, travel expenses, and benefits. Opportunity to earn six figures for the right self-motivated winner. Many intangibles come with becoming a member of this team-oriented, empowered organization, including the opportunity to grow personally and professionally in a fun environment.

For confidential consideration, please submit cover letter and resume, including salary requirements to the following fax number: (412) 788-0245.